

MUNICIPAL GOLF COMMITTEE

Regular Meeting
Wednesday, August 16, 2017, 7:00a.m.
1611 Hackett St. Beloit, WI 53511
608-362-6503
Clubhouse

AGENDA

1. Approve minutes from the previous Meeting.
2. Citizen participation
3. Club Reports
 - Men's League
 - Women's League
 - Senior League
4. Manager of Golf Operations Report
 - Financial Report
 - Marketing
 - Special Projects
5. Director's Report
6. Concessionaire Report
7. Comments by Committee Members

Please note that, upon reasonable notice, at least 24 hours in advance, efforts will be made to accommodate the needs of disabled individuals through appropriate aids and services.

For additional information to request this service, please contact the Parks Division at 364-2929, 2351 Springbrook Court, Beloit, WI, 53511

MINUTES
MUNICIPAL GOLF COMMITTEE
WEDNESDAY, JULY 19TH, 2017 @ 7 A.M.
KRUEGER HASKELL GOLF COURSE CLUBHOUSE

The regular meeting of the Municipal Golf Committee of the City of Beloit, WI was held on July 19th, 2017 at the Krueger Haskell Golf Course Clubhouse. The meeting was called to order at 7:02 a.m.

Members Present: Ed Armstrong, William Maze Jr, Chris Moxley, Harry Wiersgalla, Isaam El-Amin

Members Absent: Gary Gard

Staff: Brian Ramsey, Director of Parks & Leisure Services
Mark Young, Golf Course Supervisor

Guests: None

1. **Call to Order** – Ed Armstrong called meeting to order at 7:02 AM.
2. **Approve Minutes from June 21st, 2017 Meeting** – Ed Armstrong requested a change under Club Reports Men's league to change 96 members are above the membership to 96 members is an increase in membership. **Motion** to approve by Bill Maze; Harry Wiersgalla seconded. Motion passed unanimously.
3. **Citizen Participation** – None
4. **Club Reports**
 - Men's – We have over 100 members to date. We are looking to a strong finish for the year. We have a play date coming up in September. Next week is the City Tournament.
 - Women's – We lost another member to Florida. That is all to report.
 - Seniors – Gary Gard was not present to report.
5. **Manager of Golf Operations Report-**
 - **Financial Report** – Expense Report – Expenses in line with 2016. Only line item different for 2017 is the equipment repair line due to more repairs in 2017. Ed Armstrong is questioning the water expense about the leak. The leak was from Krueger Park bathroom which is connected to the Golf Course irrigation system. Krueger Park bathrooms are in the process of connecting

to city water and removing it from the irrigation system. Question was asked - Is there a way to recover the money that was expensed to the account? Mark will check with accounting on recovery of the money.

- Daily Fee Report – good month in June, not quite where need to be. We were about \$1100 short. Turner had a play day in June; check got posted in July so there will be revenue of \$2000 posted in July. July off to a good start with \$2000 ahead through the 17th. We have 2 new play days 1 in August and 1 in September.
- Revenue for July is good. Daily Fees is under \$30,000. Sold season passes at ½ off price, sold cart pass at ½ off price.
- Pro Shop – Ed has someone to help with club fittings, and sell them. Mark will need to speak with Risk Manager regarding insurance before will proceed with this.
- History Report – Daily Fees are \$4000 below 2016, season and cart passes equal to 2016. Cart rentals are above last year. For the year we are down \$9,000 which is due to concession revenue.
- **Marketing** – Doing lots of commercials on television and radio. The TV commercials are being run on the Golf Channel and also during all of the PGA tours and LPGA tours. Mark will be running more ads and commercials throughout the summer.
- **Special Projects** – There are no special projects right now. The pump house was damaged by storm so the communication system is down. Mark has to come in to water manually. The circuit board will be covered under insurance.

6. **Director's Report** – Brian and Mark had budget review on Tuesday, July 18, 2017 with the City Manager. Similar budget from 2017 was presented with the request from City Manager to come back and present a Resident and Non Resident Rate form.

7. **Concessionaire Report** – Tom Hankins was not present to report.

8. **Comments by committee members**

Chris Moxley – Question regarding the ground hog. Mark is not actively trying to remove the ground hog.

Harry Wiersgalla – Pile of mulch in the parking lot is it Ash? No, the mulch is all trees from throughout the city. Wondering if live insect in the mulch.

William Maze Jr – Are the budgets all separate or all in one general budget. Brian responded there are 10 separate budgets for the Parks and Leisure Services. Can we put the commercial on our website? Response is no due to it is TV commercial.

Isaam El-Amin – Nothing

Ed Armstrong – Having a goose issue. Is there anyone we can get to get to get rid of them? At this time, no one to handle this.

Ed Armstrong entertained a motion for adjournment; Bill Maze made a motion; seconded by Harry Wiersgalla. Motion passed unanimously. The meeting was adjourned at 7:45 A.M.

Minutes prepared by Anne Hill

FOR 2017 07

	ORIGINAL APPROP	TRANSFRS/ ADJSTMTS	REVISED BUDGET	YTD ACTUAL	ENC/REQ	AVAILABLE BUDGET	PCT USED
0021 KRUEGER-HASKELL GOLF COURSE							
21707386 KRUEGER-HASKELL GOLF COURSE							
21707386 403001 TAX LEVY - SUBSIDY	-50,000	0	-50,000	-50,000.00	.00	.00	100.0%
21707386 4413 INTEREST INCOME	0	0	0	-13.51	.00	13.51	100.0%
21707386 455205 DAILY FEES	-165,252	0	-165,252	-90,677.01	.00	-74,574.99	54.9%*
21707386 455210 SEASONAL PASS	-90,918	0	-90,918	-76,817.39	.00	-14,100.61	84.5%
21707386 455211 CART PASSES	-27,490	0	-27,490	-28,499.48	.00	1,009.48	103.7%*
21707386 455213 CART RENTALS	-106,634	0	-106,634	-46,006.51	.00	-60,627.49	43.1%*
21707386 455214 STORAGE FEES	-420	0	-420	-473.93	.00	53.93	112.8%
21707386 455216 TRAIL FEES	-1,135	0	-1,135	-853.08	.00	-281.92	75.2%
21707386 455217 OTHER FEES	-1,819	0	-1,819	-1,745.02	.00	-73.98	95.9%
21707386 455275 CONCESSION REVENUE	-10,500	0	-10,500	-750.00	.00	-9,750.00	7.1%*
21707386 4553 PRO SHOP REVENUE	-8,000	0	-8,000	-3,730.26	.00	-4,269.74	46.6%*
21707386 4699 OTHER INCOME	-1,590	0	-1,590	-147.00	.00	-1,443.00	9.2%*
TOTAL KRUEGER-HASKELL GOLF COURSE	-463,758	0	-463,758	-299,713.19	.00	-164,044.81	64.6%
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TOTAL REVENUES	-463,758	0	-463,758	-299,713.19	.00	-164,044.81	64.6%
GRAND TOTAL	-463,758	0	-463,758	-299,713.19	.00	-164,044.81	64.6%

** END OF REPORT - Generated by Anne Hill **

CITY OF BELOIT
HISTORICAL ACTUALS COMPARISON REPORT

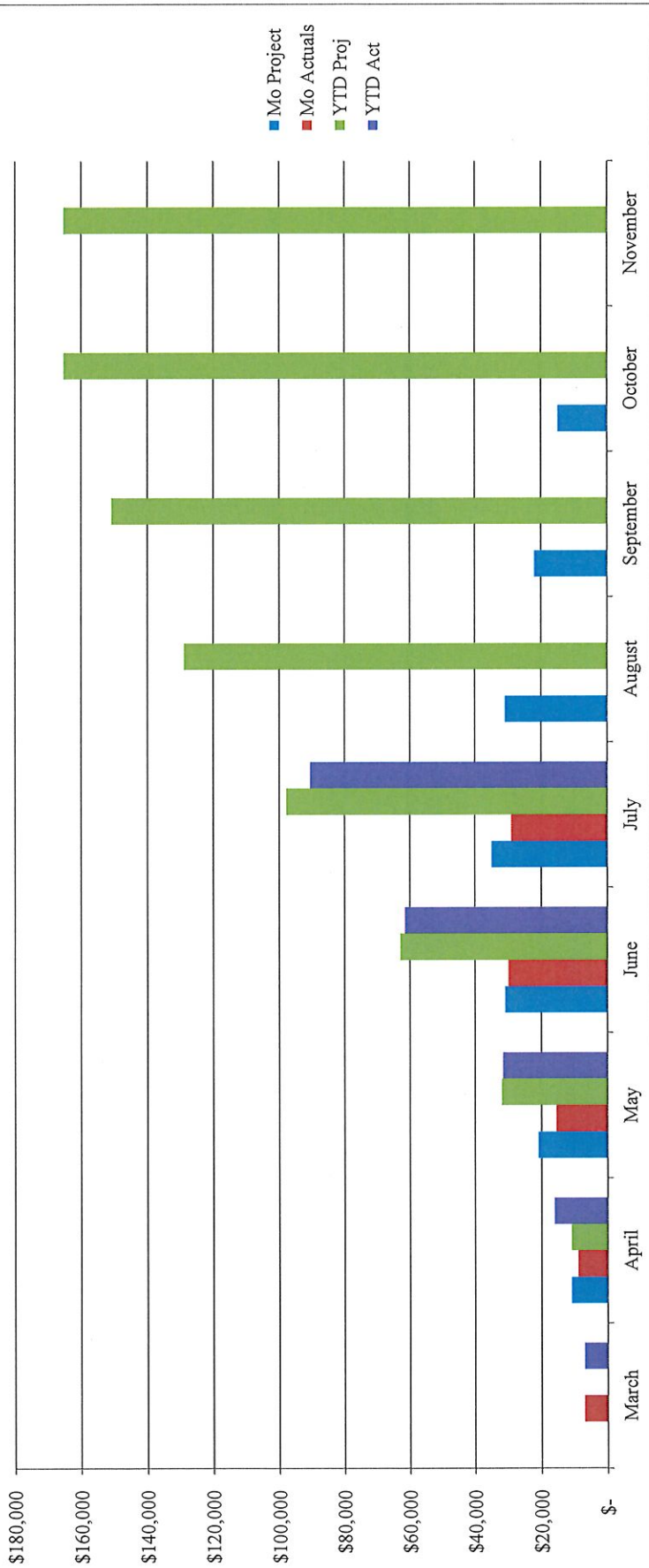
FOR PERIOD 07 OF 2017

ACCOUNTS FOR:	PRIOR YR3 ACTUALS	PRIOR YR2 ACTUALS	LAST YR ACTUALS	CURRENT YR ACTUALS	CY REV BUDGET
0021 KRUEGER-HASKELL GOLF COU					

21707386 KRUEGER-HASKELL GOLF COURSE					

21707386 403001 TAX LEVY - SUBSIDY	-50,000.00	-50,000.00	-50,000.00	-50,000.00	-50,000.00
21707386 4413 INTEREST INCOME	331.97	-7.19	-7.46	-13.51	.00
21707386 455205 DAILY FEES	-97,564.93	-87,382.78	-94,511.62	-90,677.01	-165,252.00
21707386 455210 SEASONAL PASS	-90,560.92	-89,801.38	-78,451.38	-76,817.39	-90,918.00
21707386 455211 CART PASSES	-30,763.39	-33,437.08	-28,749.85	-28,499.48	-27,490.00
21707386 455213 CART RENTALS	-55,321.37	-54,573.36	-45,555.63	-46,006.51	-106,634.00
21707386 455214 STORAGE FEES	-973.93	-947.86	-379.15	-473.93	-420.00
21707386 455216 TRAIL FEES	-871.09	-825.45	-853.08	-853.08	-1,135.00
21707386 455217 OTHER FEES	-2,013.29	-1,840.18	-1,351.80	-1,745.02	-1,819.00
21707386 455275 CONCESSION REVENUE - 8%	-3,600.00	-6,000.00	-4,800.00	-750.00	-10,500.00
21707386 4553 PRO SHOP REVENUE	-2,767.71	-2,831.61	-2,847.90	-3,730.26	-8,000.00
21707386 4699 OTHER INCOME	.00	.00	.00	-147.00	-1,590.00
TOTAL KRUEGER-HASKELL GOLF COURSE	-334,104.66	-327,646.89	-307,507.87	-299,713.19	-463,758.00
TOTAL KRUEGER-HASKELL GOLF COURSE	-334,104.66	-327,646.89	-307,507.87	-299,713.19	-463,758.00
TOTAL REVENUES	-334,104.66	-327,646.89	-307,507.87	-299,713.19	-463,758.00
GRAND TOTAL	-334,104.66	-327,646.89	-307,507.87	-299,713.19	-463,758.00

KHGC-2017-PROJECTION REPORT-DAILY FEES



	March	April	May	June	July	August	September	October	November	December
Mo Project	\$ -	\$ 11,000	\$ 21,000	\$ 31,000	\$ 35,000	\$ 31,000	\$ 22,000	\$ 15,000	\$ -	\$ -
Mo Actuals	\$ 7,148	\$ 8,989	\$ 15,537	\$ 29,951	\$ 29,952					
YTD Proj	\$ -	\$ 11,000	\$ 32,000	\$ 63,000	\$ 98,000	\$ 129,000	\$ 151,000	\$ 165,252	\$ 165,252	\$ 165,252
YTD Act	\$ 7,148	\$ 16,137	\$ 31,674	\$ 61,625	\$ 90,677					
Balance	\$ 7,148	\$ 5,137	\$ 326	\$ 1,375	\$ 7,323					